

CHAPTER OVERVIEW

6: The Use of Power

- 6.1: Overview
- 6.2: Guiding Questions
- 6.3: Organizational Power and Politics
 - 6.3.1: Chapter Introduction
 - 6.3.2: Power in Interpersonal Relations
 - 6.3.3: Uses of Power
 - 6.3.4: Political Behavior in Organizations
 - 6.3.5: Limiting the Influence of Political Behavior
 - 6.3.6: Glossary
 - 6.3.7: Summary of Learning Outcomes
 - 6.3.8: Chapter Review Questions
 - 6.3.9: Management Skills Application Exercises
 - 6.3.10: Managerial Decision Exercises
 - 6.3.11: Critical Thinking Case
- 6.4: The 5 Bases of Power
- 6.5: Creating Ethical Cultures in Business

6: The Use of Power is shared under a [CC BY 4.0](#) license and was authored, remixed, and/or curated by Jamie Hammond and Western Technical College.