

6.6: Negotiation PRACTICE



Image: [U.S. Women's Soccer](#)

Negotiating Practice

Consider:

Research information on the U.S. Women's Soccer Team salary negotiation.

- Prepare a summary of the situation and outcome, along with your thoughts on the best tactics to use in this situation.
- What tactics would you have avoided? What would you fight for as a team member? How about as a manager?

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