

CHAPTER OVERVIEW

5: Building Networks

LEARNING OBJECTIVES

- Define networking and describe its role in entrepreneurship
- Describe networking opportunities
- Describe local and trade organization networking opportunities
- Identify nonprofit and governmental agencies offering networking opportunities

[5.1: Introduction](#)

[5.2: Building and Connecting to Networks](#)

[5.3: Building the Entrepreneurial Dream Team](#)

[5.4: Designing a Startup Operational Plan](#)

[5.5: Review Questions](#)

[5.6: Case Questions](#)

[5.7: 5 Networking Ideas for Entrepreneurs](#)

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