

6.10: Management Skills Application Exercises

1. If you wanted to buy a new car, what research would you do first to increase the likelihood of making a good decision? As a manager, do you think you would engage in more research or less research than that prior to making big decisions for the organization?
 2. Think about a big decision that you have made. What impact did your emotions have on that decision? Did they help or hinder your decision-making? Would you make the same decision again?
 3. If you were faced with an ethical dilemma at work, who would you want to talk to for advice prior to reaching a decision?
 4. Which would be better to involve a group with, a programmed or a nonprogrammed decision? Why?
 5. If you were manager of a group with a lot of personality conflict, what would you do?
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